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NORMS, STRUCTURES, PROCEDURES AND VARIETY IN RISK-BASED GOVERNANCE: THE CASE OF FLOOD MANAGEMENT IN GERMANY AND ENGLAND

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Norms, structures, procedures and variety in risk-based governance: the case of flood management in Germany and England

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Abstract: Risk-based governance is argued by many to hold the promise of a more rational and efficient state, by making explicit the limitations of state interventions and focusing finite resources on those targets where the probable damage is greatest. This paper, however, challenges the assumption that risk-based governance has the potential for universal and uniform application across developed countries by comparing contemporary flood management in Germany and England. On first inspection, flooding appears to be a paradigmatic case of ‘risk’ colonising European policy discourses with traditional ‘flood defence’ giving way to ‘flood risk management’ in the context of climate change, political and cost pressures on flood protection in the wake of recent disasters, and European-wide flood assessments that publicly identify properties at risk. Drawing on in-depth empirical research, however, this paper shows how the role, influence, and even definition of ‘risk’ is institutionally shaped within the institutional environments of German and English flood management. In particular, the use and conceptualisations of risk in governance are variously promoted, filtered or constrained by the administrative procedures, structures, norms, and political and cultural expectations embedded within the flood management and wider polities of each country.

Key words: Risk-based governance; accountability; neoliberalism; flood management; comparative politics; institutionalism

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1. Introduction

This paper examines the following questions: Is risk-based governance the same everywhere? If not, how does it vary? How can the variation be explained? The paper therefore critically engages with the scholarly debate about the dynamic rise of risk-based governance across developed countries and wider questions of (institutional barriers to) the diffusion of policy concepts and approaches across countries. Risk-based governance implies that governance resources (e.g. financial, regulatory, informational measures, price/economic incentives) are allocated on the basis of calculations of risk (Rothstein et al., 2006b). Calculating risk normally means quantitatively assessing the probability of certain outcomes, for instance the probable economic losses from disasters.

Increasingly, scholars have been making arguments about the ‘attractions of risk-based regulation’ (Hutter, 2005); the “risk colonisation” of an increasing number of policy domains (Rothstein et al., 2006a); the rise of “risk management of everything” (Power, 2004) and the pervasiveness of risk-based routines and practices of government in most areas of life (O'Malley, 2004). This scholarly literature echoes the wide endorsement of risk by policy-makers: The European Commission calls risk a “crucial” component of public policy (EC, 2002) while the OECD recommends the wide adoption of risk-based approaches (OECD, 2010) and reports favourably on the progress made by some of its member states towards adopting risk-based governance (OECD, 2009). In these public and scholarly debates, the underlying drivers of this adoption are of two kinds, namely that risk-based governance ensures a more efficient use of finite resources, as well as more accountable governance. In times where great attention is paid to the notions of austerity and good governance, arguments for the universal rise of risk-based governance therefore seem to make good sense.

Similar arguments can be made for the empirical case study of this paper, the management of flooding. Flood management has attracted substantial attention by policy-makers in European countries in recent years because of the dramatic increase in the number of floods causing significant economic damage since the 1990s¹ (Barredo, 2007), including such disasters as the Elbe/Danube flood in 2002 and the summer 2007 floods in England which caused about eleven billion USD of economic damage and four billion US dollars in economic damage, respectively.

In response to these disasters, flood management underwent a paradigmatic shift across Europe from flood defence to flood risk management in the 1990s and 2000s (Mitchell, 2003, Johnson et al., 2005, Krieger, 2012). The use of engineered flood defences (e.g. embankments and dykes) has increasingly been viewed as counterproductive: Flood defences fail to provide safety, have adverse effects on natural retention space for water, create a false public sense of security and are costly to build. The new approach introduced a wider range of flood management measures (land-use management/planning; flood insurance; flood risk communication; environmental policies such as preserving wetlands). These measures aim at ‘making space for water/rivers’, recognising the difficulty of fully controlling flooding and the shortcomings of flood defences.

The concept and instruments of risk form an important element in many of these initiatives and policy reforms. Most notably, the EU Flood Directive (EC, 2007) treats risk assessments as important instruments to achieve the efficient use of resources and to make explicit the boundaries of flood management. Concretely, risk assessments provide a

"valuable basis for priority setting and further technical, financial and political decisions regarding flood risk management" (EC, 2007, paragraph 12).

In terms of more accountable governance, the Flood Directive requires member states to produce flood risk maps and risk management plans and make them publicly accessible.

Flood management in the two country cases, Germany and England², in general mirrors this paradigm shift. Germany and England have reviewed their approaches to flood management since the mid- and late-1990s respectively, following floods of the Rhine river (1993 and 1995) and across England and Wales (Easter 1998). The reforms in the two countries adopted the label ‘making space for water’ (DEFRA, 2005) and ‘room for rivers’ (Bundesregierung, 2005a). As the concepts of room and space suggest, land-use regulation has become a central part of the emerging flood management approaches (LAWA, 1995, LAWA, 2004, DCLG, 2006b, DETR, 2001). Other domains beyond flood defences, such as commercial insurance for private risk management (LAWA, 2004, ABI, 2001, ABI and Government, 2008) and flood risk communication (UBA, 2006, ABI, 2004, EA, 2009), have also received additional attention in the emerging flood management approaches.

Flood managers in Germany and England also stress the central role risk assessments play in the reorganisation of flood management. The UK Environment Ministry DEFRA promises that “risk evidence base will drive our risk management activities” (2005, 19) while Germany’s key flood management guidance acknowledges that risk assessment instruments and improved knowledge about the threats are essential for targeted, forward-looking flood management (LAWA, 2004).

At first glance, the development in the field of flood management therefore tells a story of the rise of similarly risk-based governance in areas in which resources are scarce and performance of governance has fallen short of public (safety) expectations. A closer look at flood management in Germany and England, however, raises questions as to the universality and uniformity of risk-based governance: For instance, why does England’s central government strongly rely on a risk-based benefit-cost ratio to allocate its flood defence budget while Germany’s Federal government allocates most of its spending in accordance to the *Koenigsberger Schluessel*, an allocation key proportional to the population numbers of Germany’s 16 states? Why do England’s national planning policies cover areas exposed to flood events as rarely as once every 1,000 years with relatively flexible regulations based on three risk zones while Germany’s government regulates very restrictively and almost exclusively new property developments in areas that are inundated on average once every 100 years? These questions point to a diversity in risk-based flood management

that seems inconsistent with the apparent international convergence in flood management and scholarly arguments about the universal and uniform rise of risk-based governance.

As this paper will empirically demonstrate, the conceptualisation and use of risk in governance can display significant variation between countries. The argument of this paper is that risk-based governance is shaped by a set of country-specific institutional variables. Specifically, administrative and state structures, procedures, norms, as well as political and cultural expectations promote, filter or constrain the adoption of risk-based governance.

This paper is organised as follows: Section 2 briefly discusses the universal appeal and drivers of risk-based governance, and contrasts these with neo-institutionalist arguments that explain cross-country variance in regulation and public policy. Section 3 produces a snapshot of flood management in Germany and England and the role of risk therein. Section 4 identifies three sets of institutional variables and demonstrates how they result in substantial variation in the use of risk in flood management. The concluding section 5 relates the empirical findings to the arguments from section 1 and sketches out a prospective research agenda beyond the issue area of flooding and the country cases of Germany and England.

2. Risk-based governance everywhere?

Risk is conventionally defined as the probability of adverse consequences. This definition includes three core aspects: quantification and science-based assessments ('objectively' calculating risk); 'monetisation' of adverse consequences (expressing probable damage in currency units as comparable and widely comprehensible terms); and the use of probability theory to reduce uncertainty as much as possible (assessing the probability of damage occurring).

These aspects of risk resonate with two debates in the governance field about managing risk. The first debate is concerned with an economic efficiency orientation in state activities, as well as with the role of the state in society and economy. This debate is often associated with (critical accounts of) neoliberalism. Arguments associated with neoliberalism challenge the inefficient post-war state and promote

market-based and economic efficiency-oriented governance (Peck and Tickell, 2002, Castree, 2008a, Castree, 2008b). Specifically, from a neoliberal perspective, risk-based governance is understood as a means to address problems of overregulation (Hutter, 2005, Black, 2005), diffuse an economic logic across an ever increasing number of areas of government and society (O'Malley, 1999, O'Malley, 2004), and introduce non-state solutions to risk management challenges (Ericson et al., 2003, O'Malley, 2003).

Quantification and monetarisation enable an economic evaluation of state interventions via cost-benefit analysis and economic impact assessment. At the same time, quantifying and monetarising probable damage is an important prerequisite for the mobilisation of insurance markets (SwissRe, 2002, Priest, 1996). Furthermore, informing individuals of their exposure to threats on the basis of intelligible risk terms enables and 'responsibilises' individuals to manage their own risks (Ericson et al., 2003).

The second debate is about accountability pressures on state actors. Accountability pressures require actors to explain and justify their decisions and performance vis-a-vis other parties. Traditional mechanisms of accountability (such as Parliament, courts and auditors) are complemented and reinforced by other developments: One side of this is societal (e.g. the less deferential citizens of late modernity (Giddens, 1991)) and technological change (e.g. Internet access) that increases public scrutiny of state interventions. The other side includes legal (e.g. freedom of information legislation) and regulatory changes (e.g. the rise of 'regulation inside government' (Hood et al., 1999, Light, 1993)).

The increased public scrutiny and accountability pressures have two implications. First, actors increasingly have reporting obligations and are subject to auditing. Risk instruments quantify, standardise and monetarise the potential harmful consequences. This allows for the quantitative assessment of the status quo, and effectiveness of interventions, as well as definition of the objectives of state activities, in turn facilitating the assessment of state activities by the public and other 'auditors'. Second, risk instruments can help state actors better deal with public scrutiny and accountability pressures which intensify blame attribution games and thus the actors'

blame deflection efforts. Blame games occur as a consequence of governance failures (especially those concerning health and safety risks (Hood, 2002, Rothstein et al., 2006a)) which can be argued to be inevitable in view of the ‘bounded rationality’ in decision-making (Simon, 1957). Risk-based governance may serve defensive purposes by contributing to the blame deflection capacities of actors. This is, first, because risk-based governance assigns special credibility and legitimacy to its users and their risk-based interventions because of its quantitative and science-based, thus ‘objective’ character (Porter, 1995, Miller and Rose, 1990). Second, if actors use risk instruments as an informational basis, the fact that risk only provides the odds (and not certainty) offers a justification should anything go wrong (Luhmann, 1993, Rothstein et al., 2006a).

Both neoliberalisation and rising accountability pressures have been presented as universal trends, underpinned by the wide range of cross-country and cross-sectoral neoliberalisation case studies (Castree, 2008a) and cross-country political commitment to accountability and good governance (EC, 2001). In relation to risk-based governance, this would imply that the particular form of risk-based governance (revolving around quantification, scientific foundations, monetarisation/calculations of economic damage, and the presence of uncertainty) can also be expected to be a universal phenomenon.

However, there are reasons to question this universality in the adoption of this particular form of risk-based governance. First, scholars have questioned the universality of neoliberalisation and accountability pressures. On the former, Castree (2008b), for instance, advises that substantive commonalities of neoliberalisation cases may sometimes be so limited that neoliberalisation in a particular case only exists conceptually but not in actuality. On the latter, Hood and Scott (2000), in their analysis of regulation inside government, highlight the lack of systematic, cross-national surveys of regulation. Second, literature in the closely related fields of environmental governance and the politics of regulation highlight cross-national variation in state regulations (Jasanoff, 1986, Knill and Lenschow, 1998, Lees, 2007, Lodge et al., 2008, Schrader-Frechette, 1991, Vogel, 1986, Vogel, 2003) which are frequently explained with reference to institutional variables. Institutional variables include the separation of powers between executive and legislative and low barriers to

litigation (Vogel, 1983); standard operating procedures in public administration and fragmentation of the state (Lees, 2007); prevailing world views according to cultural theory (Lodge et al., 2008); and political culture (Jasanoff, 1986, 2005). These examples normally show how institutionalised policy ideas, structures and approaches prevail vis-a-vis or shape emerging ideas such as risk-based governance due to the “path dependency” of policy-making and organisational change (Krasner, 1983, North, 1990, Pierson, 2000) or the “logic of appropriateness” and institutional fit with existing arrangements (Knill, 1999, March and Olsen, 1984).

Is there a convergence between countries towards uniform risk-based governance? Or can we identify institutionally determined variance in the uses of risk in governance? In response to these questions, the following sections develop and apply a cross-country comparative analysis of flood management in Germany and England in order to explore the effects of institutional variables on the use of risk in governance.

3. Risk in flood management of Germany and England

This section provides a brief description of the role of risk in two key policy domains of flood management in Germany and England, followed by a discussion of three sets of institutional variables that explain cross-country variation in risk-based flood management. Description and explanation are informed by an extensive analysis of key policy documents, as well as 48 interviews with key decision-makers and stakeholders in the flood management of Germany and England held between April 2008 and January 2010. Data was collected from representatives of water, environment, planning authorities at different levels of government, as well as stakeholders (including insurers, interest groups such as environmental NGOs, farmers, and property developers)³.

3.1 Snapshot of flood management of Germany and England

This section provides a snapshot of flood defence management and land-use regulation within Germany’s and England’s flood management. It describes the

regulatory core of the two policy domains (along with their use of financial and informational resources to implement the regulations), as they have emerged between the 1990s and 2007/8⁴.

Flood defence is the classical arena for flood control. Based on engineering, it involves the construction of fixed defences to prevent flooding. As noted, while flood defence engineering has undergone some changes since the 1980s (e.g. defence realignment to restore water retention on natural floodplains), the aim in this policy domain is the reduction, if not elimination of the occurrence of frequent and damaging flood events. Land-use regulation, primarily restrictions on the use of areas at risk of inundation to remove people and property from harm's way, has emerged as a key response to flooding. Land-use regulation can address the problem of asset accumulation in areas at risk (including areas deemed safe behind flood defences), does not require public infrastructure spending and has beneficial environmental effects. However, restrictions associated with such regulations negatively affect economic activities in areas at risk.

Given cost pressures and the threat of overregulation, risk-based approaches in the two domains emerge as appealing policy options. Risk features in each of the two domains across both countries but in distinctive ways and to varying degrees.

3.2 Flood defence management

What does risk-based flood defence management look like in the two countries? Three distinctions can be identified.

The first distinction concerns the distinctive types of policy objectives set for flood defence management. Germany's state aims at providing similar levels of safety to its population through the HQ standards, in particular HQ100. HQ100 (with HQ being the acronym for water level) implies in flood defence management that properties are to be protected against an event that statistically occurs once or more in 100 years. If an event occurs that is statistically less frequent, say once in 150 years (HQ150), individuals need to expect to be inundated. While HQ100 is not the only HQ-standard and is not in all German states formally defined as minimal safety standard, its central role in flood management manifests itself in a number of ways – for instance, as

objective for the flood management plans developed by the states as required under the Federal Flood Protection Act from 2005 (Berendes, 2005), as a key standard and policy objective for flood defence managers in Saxony (Socher et al., 2006), as a condition for obtaining state funding for local flood defence projects in North Rhine-Westphalia (Krieger, 2012) or as a minimal protection standard required by administrative court decisions in Bavaria (LAWA, 2004).

England's state, in contrast, defines targets for the economic and risk management performance of state activities but the targets do not commit the state to providing a particular level of protection to the population. DEFRA introduced the so-called Outcome Measures in 2007 (DEFRA, 2007) – replacing a system strongly shaped by *project-level* cost-benefit assessments complemented by generic guidance on funding priorities and indicative flood defence standards (Scrase and Sheate, 2005, MAFF, 1993). Two of the Outcome Measures are relevant for flood defence management and the use of funding in flood management: Outcome Measure 1 (OM-1) establishes a minimal *aggregate* cost-benefit ratio of 5:1 for the public spending on flood management (whereby the benefit is calculated in avoided risk (probable damage)). Outcome Measure 2 (OM-2) stipulates that flood defence management is to aim at moving a certain number of properties (140,000 between 2008 and 2011) from relatively higher to lower risk categories (identified in DEFRA's National Flood Risk Assessment (NaFRA)).

The second distinction concerns the different conceptualisation of risk. Germany's HQ standard is a probabilistic standard that does not take into account potential economic damage. England's OMs are risk-based objectives, taking into account properties at risk and avoided probable damage.

The third distinction is about the centrality of risk in determining the allocation of financial resources for flood defence spending. Some of Germany's funding is not shaped by the HQ100 standard but by allocation principles that do not consider hazard and risk calculations at all. At state level, financial resources are indeed normally geared towards achieving the probabilistic HQ-standards. However, the Federal government – in conjunction with states – provides funds that follow different allocational principles: The Joint Task Agriculture and Coastal Protection (GAK) uses

the *Koenigsberger Schluessel* which allocates funding in accordance to population numbers. Financial aid to the states affected by flooding in 1997 (Brandenburg) and 2002 (Saxony; Saxony-Anhalt) was mobilised on an ad-hoc politically negotiated basis immediately after the disasters (Schwarze and Wagner, 2006). In England, risk-based OMs determine the allocation of almost all funding available for flood management. This is because funding has – following the critique of the previous, mixed local-central funding in the aftermath of the Easter floods in 1998 (SCA, 1998) – been increasingly centralised and thus become subject to central government control.

3.3 Land-use regulation

What does risk-based land-use regulation look like in Germany and England? Three differences can be observed.

The first difference lies in the rigidity and spatial coverage of risk-based regulation of land-use. In Germany, the HQ100 reference standard serves, as stipulated in the Federal Flood Protection Act from 2005, to identify the tightly regulated ‘inundation areas’ (*Ueberschwemmungsgebiete*) (Bundesregierung, 2005b, Berendes, 2005). As a result, planners and developers who want to economically utilise an area that is likely to be flooded more frequently than once every 100 years face a de facto ban on development plans. Beyond these areas, Federal legislation introduced the ‘flood-prone areas’ (*ueberschwemmungsgefaehrdete Gebiete*) but defined these areas vaguely as areas in which inundation results in adverse effects on public well-being (*Wohl der Allgemeinheit*) and that are not ‘inundation areas’.

England’s regulations cover the area that would be inundated in events with a statistical return period of once every 1,000 years. The covered area is split up into three flood zones (as displayed on the Environment Agency’s Flood Map as natural floodplain (>HQ20); high risk: >HQ100; moderate risk: <HQ100>HQ1,000). The regulation of this large area is flexible and differentiated: Local planners are – using the so-called ‘Sequential Test’ – advised to steer the development to the low-risk flood zone (DCLG, 2006b, DETR, 2001). In addition to this general rule, however, planners may take into account the vulnerability of a development (via ‘Vulnerability

Classification’) and its wider sustainability benefits (via ‘Exception Test’). In other words, nurseries, for instance, can be treated differently from retailers (due to their varying vulnerability levels) and commercial areas from residential areas (due to differentials in economic benefits).

The second difference concerns the design of the risk assessment instrument used in land-use regulation, the flood map. Germany’s flood maps display the protective effects of flood defences. In England, the Flood Map of the Environment Agency (EA) displays the extent of inundation while disregarding the effects of flood defences. This difference points to a different treatment of the uncertainty of the protection provided by flood defences.

The third difference concerns the effectiveness of risk-based regulation. In Germany, the binary pattern of regulation (tightly regulated ‘inundation areas’ versus vaguely regulated ‘flood-prone’ areas) is echoed in the implementation of the regulations. The legal concept of ‘inundation areas’ in the Federal Flood Protection Act from 2005 is an immediately effective regulation that is directly binding for the local planning officers. An interviewed flood manager notes that

“the only thing that we can imagine and see in practice [in terms of development in HQ100 areas] are shipyards and ports” (German Regional Water Authority 2009, interview)

In fact, a local planner describes his position as being “cornered” by the regulations. For ‘flood-prone’ areas, the states are required to fill out the details of the vague concept. The states in turn – if they adopted ‘flood-prone’ areas at all – regulated the areas very generically (e.g. North-Rhine Westphalia’s generic regulation to reduce adverse consequences to the public good or Saxony-Anhalt’s requirement to make a note in planning decisions that a property is in a flood-prone area) (Krieger, 2012).

In England, lack of compliance of local planning authorities (LPAs) with national planning policies emerged as a major problem for achieving risk reduction goals. This has been argued to reflect the non-binding character of national planning policies, as well as conflicting local priorities (Howe and White, 2002, Howe and White, 2004). However, compliance has improved substantially over recent years, from 40% of

planning proposals being approved *against* the advice by the EA based on the EA's risk assessments in 2001/2002 to only 10% in 2007/2008 (EA, 2004, EA, 2008).

4 Institutional variables and their effects on risk-based flood management

Three sets of institutional variables shape the use of risk in flood management in Germany and England: political culture and norms; style of public administration; and state structure. As the following sections show, these variables offer explanations for the differences in the two countries' risk-based flood management discussed in the previous section.

4.1 Normative and cultural foundations of the state and risk-based flood management

The first variable that affects the use of risk in governance is normative and cultural. It concerns the perceptions of statehood, its objectives and responsibilities, as they are held by key actors within the flood management approaches and manifest themselves in policy initiatives and normative foundations of polities.

The normative and cultural foundations of Germany's statehood define it as a 'protective state'. The German constitution, the *Grundgesetz* or Basic Law, offers an instructive starting point to learn about these foundations of Germany's polity and flood management. This is because, as Dyson notes, Germany's constitutional norms are not only seen "as a general framework establishing a minimum consensus about certain principles" but "as a political programme containing particular substantive goals" (1980, 213). This political programme ascribes a significant responsibility to the state for the well-being and protection of the population, whether through the core norm concerning the protection of human dignity (article 1) and physical integrity (article 2) or the welfare state article (article 28).

How do these normative and cultural foundations shape Germany's risk-based flood management in the two countries? Perceptions of a 'protective state' are reflected in many ways in the flood management: Interviewed state and local flood managers

speak about their role in the *Daseinsvorsorge* (protection from mishaps) of individuals; policy guidance defines effective flood management as “highest-order” public good of “overriding significance” (Berendes, 2005, 202) linked to the well-being of the population in general (*Wohl der Allgemeinheit*) (LAWA, 1995, 2) while administrative court cases stressing the state’s duty to provide protection to residential and working areas suggest a concrete relevance of constitutional norms to the flood management context (LAWA, 2004). The flipside of the wide-ranging state responsibility are perceptions – in the words of an interviewed local flood manager – that

"individual responsibility is only for residual risk, not for all the risk"
(German Local Water Authority 2008)

Another indicator for public expectations and policy-makers’ perceptions of the state’s responsibility for the population’s well-being is the extensive financing of disaster recovery in the aftermath of floods at the Odra river in 1997 (~0.27 billion USD) and in Elbe 2002 (~7.3 billion USD) (Schwarze and Wagner, 2006, Krieger, 2012).

These manifestations of the ‘protective state’ have concrete implications as to how risk is used in Germany’s flood management, in particular in the form of the widely adopted HQ100 standard. The HQ100 standard means that Germany’s flood managers aspire to provide a particular level of protection to (almost) all individuals (through HQ100 and above flood defences but also by banning land use in HQ100 areas). In other words, it essentially aims to protect individuals against all floods events that occur in their lifetime (with the Germans average life expectancy being below 100 years). HQ100 therefore provides an ambitious standard while at the same time defining the boundary for the responsibilities of the ‘protective state’ (i.e. less frequent events that occur once every 100 years). Against this background of the ‘protective state’, interviews with German flood managers also showed that the risk-based differentiation of protection of individuals (e.g. defence investments are allocated to where probable damage is expected highest) is viewed as politically and legally problematic. As a Federal flood expert remarks concerning the use of risk-based flood defence spending,

"then there is the question of how to explain it to the citizens why they get less protection than others (..) how can we defend this politically?"
(German Federal Hydrological Agency 2009, interview)

In short, the normative foundations of Germany's state promote a safety orientation in flood management that uses the probabilistic standard of HQ100 to define an ambitious realm of responsibility for Germany's protective state within flood management. Since the 'protective state' draws on abstract constitutional norms, differential treatment of population groups with different *risk* levels emerges as politically and legally problematic.

England's normative and cultural foundations are in the absence of a written constitution more difficult to identify and more amenable to change. The influential account of Britain's regulatory state by Moran stresses that since the 1980s Britain's state has pursued the general objective of "raising [its] competitiveness against global competition" (2003, 155). This is reflected in the Thatcher government's neoliberal agenda of deregulation, privatisation and liberalisation initiatives (Peck, 2001), as well as in the early and comprehensive adoption of New Public Management (Hood, 1991). In addition to this economic orientation, Moran observes an increasing emphasis on "standardisation, central control and synoptic legibility to the centre" (ibid:7) in response to the previously prevalent informal arrangements of Britain's failed 'club government' from the 1970s and earlier. Power's account of Britain's 'audit society' (Power, 1997), Hood and colleagues' "regulation inside [the UK] government" (Hood et al., 1998) Bevan and Hood's observation of a target culture in Britain's public policy (Bevan and Hood, 2006) reinforce Moran's account of increasing accountability and transparency pressures in England.

The orientation towards economic efficiency as an objective of England's state is widely reflected in the flood management. DEFRA, for instance, signed a Value-for-Money Delivery Agreement and commits to "deliver savings (...) through the use of a more risk-based approach" (DEFRA, 2009) to flood management spending, among other economic efficiency goals (such as "return on public investments" (EA, 2003, 12) and "value for money" in flood management spending (DEFRA, 2005, 15). As one regional flood manager reiterates,

“the biggest issue with flood management is economics. The UK stresses the idea that it only has so much money to spend on flooding.” (English Internal Drainage Board 2009, interview)

An additional aspect is the emphasis by key policy-makers on individual responsibility for flood risk and the promotion of private insurance markets for flood risk (Arnell et al., 1984, ABI and Government, 2008).

Risk instruments have been instrumental in pursuing the economic efficiency objective within England’s flood management: Centrally devised calculations of probable damage (via the National Flood Risk Assessment-NaFRA) are instrumental to pursuing Outcome Measures 1 and 2, maximising the risk reduction per pound spent on defences and accepting differential treatment of areas. As an official from the HM Treasury, England’s ministry of finance, argues with respect to DEFRA’s adoption of this risk-based target-setting:

“We use a risk-based approach to regulation. Especially with regard to investment, it is a very sensible way of doing things. (...) If you have a set of goals and you have your performance matrix, and at the same time a limited amount of money, then a risk-based approach makes a lot of sense.” (HM Treasury 2009, interview)

In planning, assessments of vulnerability and socio-economic benefits allow planners to regulate land use in a more targeted manner that takes into account the economic consequences of flooding and land-use regulations.

The importance of accountability pressures is also reflected in perceptions of flood managers. One example is DEFRA’s OM-2 (shifting a certain number of properties into a lower risk category) that aims at managing risk rather than promising a certain level of protection. Performance against OM-2 therefore is easily measurable (number of properties) while at the same time potential blame is avoided through the absence of any safety promise. As an official of the Environment Agency notes:

“Now [our approach] is about managing risk rather than offering safety. (...) It is not that we lower the number of properties that are at risk but

rather that we manage more properties at risk. Because we are moving more to ‘we cannot stop flooding’” (Environment Agency UK 2009, interview).

Another case in point is the endorsement of the EA’s standardised, science-based risk assessments. As an interviewed land-use planners noted

“for rejecting a development proposal, we have to be confident in the data we use” (Local Planning Authority England 2009, interview)

Advanced risk assessment offer transparent and convincing justification for rejecting development proposals in the face of interest group pressure by developers (Porter and Demeritt, forthcoming).

In short, the normative and cultural foundations of England’s polity promote an economic and defensive rationale for the use of risk in flood management. The economic rationale implies risk-based governance in the form of the consideration of economic consequences of floods (probable damage) and flood management (planning restrictions) in decisions concerning the allocation of financial and regulatory resources. To deal with accountability pressures, England’s flood managers highlight the uncertainty aspect in risk-based governance (DEFRA’s OM-2) while land-use planners use the ‘objectivity’ of risk assessment to mitigate accountability pressures.

4.2 Procedural characteristics of the state and risk-based flood management

The second variable that affects the use of risk in governance is procedural and concerns the style of public administration. It is about whether there is a rulebook upon which administrative actions are based, how formalised and binding this rulebook is, and whether administrators are being held accountable for what is written down in the rulebook.

Germany’s rulebook consists of binding public laws; its style of public administration is ‘juridified’. Any administrative intervention must be based on formal law and is

subject to judicial review through a specialised court system (*Verwaltungsgerichtsbarkeit*). The importance of a legalistic logic also manifests itself in the legal training of public civil servants – along with subject expertise (Hood and Lodge, 2004). Knill (1999) argues that the comprehensive body of administrative law provides a rigid backbone of constraints for public authorities, with binding legislation prescribing many aspects of the decisions and measures by public authorities.

How do these procedural principles shape Germany’s risk-based flood management? Risk-based approaches to flood management conflict with aspects of the legalistic foundations of the public administration (cf. Rothstein et al., 2011). Risk calculations and risk-based management measures are associated with uncertainty. In Germany’s flood management, they serve as a basis for state interventions into property rights (land-use regulations) and for describing how the state ensures the well-being of the population (flood defences). However, revealing uncertainty in risk calculations may lead to judicial challenges because the state’s interventions into property rights may be judged to be disproportionately restrictive (e.g. if flood maps and subsequent regulations do not reflect the protective effects of flood defences) or fail to provide the required levels of protection.

Germany’s flood and land-use managers recognise the importance and threat of judicial review. One interviewed flood managers suggests that formally-codified legal concepts such as inundation areas need to be “black and white”, and complains about the “simplistic binary conceptualisations [between safe and unsafe areas]” required by the legal specialists (*Juristen*) in administrations and court systems. A local planner points out that the regulation of ‘flood-prone’ areas (areas behind defences) lags behind because of the threat of legal challenges to regulations of protected areas (perceived as infringements of property rights). One consequence of the need for legal defensibility is the wide adoption and almost exclusive use of the HQ100 standard in Germany’s land-use regulation and flood defence management. The HQ100 standard is historically and scientifically well-established, and is therefore legally defensible as a ‘widely accepted technical norm’ (*allgemein anerkannte Regel der Technik*). Regulations using the value of HQ100 are also embedded in the physical reality. In the Federal Flood Protection Act from 2005, for instance, the concept of ‘inundation

areas' is also defined as the areas between river channels and flood defences – this physical definition is complementary to the HQ100 standard.

In short, the actions of the flood and land-use managers need to be compatible with the legalistic logic underlying public administrative actions in Germany. Risk-based governance is a challenge for this logic because it is problematic to undertake interventions into private property rights and assuming responsibility for the population's safety on the basis of *uncertain* concepts.

England's style of administration can best be described as managerial. There is neither a formal constitution nor a specialised court system examining the legality and constitutionality of administrative operations. Disagreements are generally expected to be resolved by negotiations or through an appeal to the minister (Halffman, 2005). In general, public law is not perceived as the "great interpreter of politics" (Hancher and Moran, 1989, 156). At the same time, New Public Management (NPM) has become increasingly important in England's public administration since the 1980. NPM is normally associated with greater managerial scope and performance accountability (Light, 1993, Hood, 1991).

England's flood managers therefore do not face the judicial constraints that make it hard for German flood managers to acknowledge and integrate uncertainty associated with risk into governance. To illustrate this, the domain of land-use management is instructive. Planning decisions at local level require – as a first level of review – the approval of the specialist EA as statutory consultee but continue to disregard one out of ten recommendations by the EA (EA, 2008). Planners are also subject to an appeals process that involves the generalist inspectors from the Planning Inspectorate (PINS). However, the inspection resembles an individualistic balancing-of-interests process. One interviewed inspector notes:

“what each inspector does, with his own experiences in mind, is to decide which policies and which degree of compliance is really important”
(Planning Inspectorate 2010, interview)

Where disagreements persist, a planning decision can be presented to the Secretary of State at the Department of Communities and Local Government (DCLG). Only when

all these administrative steps are exhausted, a case can be brought to the High Courts of Justice.

It is important to note that the multi-stage non-judicial review of administrative actions in England's land-use regulations is undertaken against the already flexible, largely non-binding national planning policies. Moreover, in this review context, the use of risk-based instruments adds weight to the arguments of the specialist Environment Agency vis-a-vis planners and developers. In fact risk instruments are sometimes adopted because they pre-empt the instigation of a review process through the persuasiveness of 'objective' risk assessment. Finally, the adoption of NPM and a target culture (Bevan and Hood, 2006) suggests different review pressures, namely against performance. This performance is, as noted, often measured in avoided risk, economic savings and benefits. As noted in DEFRA's 'Making Space for Water' strategy,

“there will be transparent and measurable targets and performance indicators, in terms of managing risks to people, property and the environment, to ensure that those responsible for delivering the strategy can be held account for“ (DEFRA 2005:15).

In short, the procedural aspects underpinning the public management of flooding do not conflict with the adoption of risk-based governance in England's flood management. On the contrary, since the review process is largely administrative, prevailing administrative doctrines (NPM; Hampton review's endorsement of risk-based regulation) provide a conducive environment for risk-based flood management in England.

4.3 Structural characteristics of the state and risk-based flood management

The third variable that affects the use of risk in governance is structural. It concerns fragmentation and coherence in the relation between central government and lower levels of government, as well as in the organisation of the executive and administration.

Germany's polity offers a mixed picture: On the one hand, policy-making is fragmented as a result of the Federal structure that creates autonomous but mutually dependent governments at Federal and state (Lander) level (Grimm, 2003, Schmidt, 2008). In flood management, for instance, both governments at the Federal level and in the 16 states have policy and operational responsibilities (via Federal and state-level Water Acts, as well as Federal, transregional and Lander river and water management authorities). However, many of these responsibilities are shared (e.g. through Joint Task Agricultural Structure and Coastal Defence (GAK) or the bicameral legislative procedures and 'framework' nature of Federal Acts), implying the need for substantial co-ordination between government levels with overlapping policy-making responsibilities. On the other hand, once legislation is in place, the implementation can be expected to be relatively coherent: The public administration is organised hierarchically and operates, as noted in the previous section, on the basis of a dense web of public law. In addition, primacy in terms of responsibility for flood management is attributed to the specialist government departments (environment/water ministries/ authorities) thanks to the principle of departmental autonomy at cabinet level and the prerogative of specialist over generalist administration (Lees, 2007, ELLA, 2006).

How do these factors influence the form of Germany's risk-based flood management? Germany's system of mutually dependent multi-level governments impedes the adoption of a centralised risk-based allocation of flood management resources. Instead, the need for horizontal co-ordination and veto powers between state and Federal level promote a political negotiation logic for resource allocation. Benz notes that such negotiations between different government levels within Germany imply distributive conflicts and that these in turn make it difficult to "concentrate resources on regions in need" (1999, 56).

Specifically, this implies, on the one hand, the use of HQ100 and other HQ-standards. Such a standard implies formally equal duties of flood management across Germany, as well as uniform regulations of economic activities in at-risk areas. This is important to ensure that transregional river catchments are not managed inconsistently and that states and populations receive at least formally equal treatment. On the other hand, the allocation of financial resources for flood management of Federal and state-level

governments uses the '*Koenigsberger Schluessel*' for the allocation of the Joint Task GAK funds or is driven by ad-hoc negotiations between government on Federal and state levels. Allocations therefore reflect political positions in negotiations rather than levels of risk.

Moreover, the intertwined responsibility in Germany's fragmented polity also implies that there is less need for risk-based governance as a defensive strategy to deflect blame. In complex polities like Germany's (Schmidt, 2005), responsibilities are shared and accountability opaque. This reduces blame attribution to specific state actors and attenuates public scrutiny. This is, for instance, reflected in the fact that some actors express limited concerns about possible blame assignments (an interviewed state-level expert suggested that "St Peter is responsible for too much rain" and that such an explanation is accepted by the population). Other actors engage in blame games that attribute blame at all levels: The Länder complain that the "Federal level ducks its responsibility" (as noted by a state-level flood managers) while the Federal level is concerned about making Länder "take their responsibilities seriously" (as suggested by a Federal flood policy-maker).

The HQ100 standard is interesting for another reason: As noted, HQ100 does not take into economic damage (integral to the concept of risk) but only the probability of an event. This focus on the hazard rather than the risk of flooding can be connected to the prevalence of water specialists in Germany's flood management – in line with the emphasis on *Fachwissen* (subject-expertise) in Germany's public administration (Hood and Lodge, 2004). The administrators with specialist knowledge can be expected to hold expertise in water quantities and their management rather than calculating socio-economic damage (cf. Jones and Hood, 1996).

In short, structural characteristics of Germany's institutional set-up therefore introduce barriers to a centralised risk-based allocation, introduce a political logic into resource allocation and weaken the accountability driver of risk-based governance. Moreover, structural variables promote a hazard-based, uniform standard-setting rather than a discriminatory regulatory treatment on the basis of different levels of risk.

In England, the institutional settings relevant for flood management are also fragmented but in a different way and both in policy-making and implementation. The Environment Ministry (DEFRA) (with policy-making responsibility) and the central government Environment Agency (EA) (with operational responsibility) are England's key specialist flood/water management actors. However, DEFRA's lead role is constrained by the central role of the Finance Ministry (HM Treasury) in the UK Cabinet (based on the Treasury's control of access to public resources and its setting of the broad principles of public sector operations) (Campbell and Wilson, 1995, Chapman, 1997, Lee and Woodward, 2002). DEFRA and the EA also have limited control over land-use control decisions taken by autonomous, directly elected local authorities and their planning officer (Jones, 1990, Pottier et al., 2005). Finally, the EA is a non-departmental public body that is – within legal and contractual boundaries – autonomous from DEFRA. Fragmentation therefore plays out in a different manner in England because the distribution of responsibilities suggests separate and distinctive remits for organisations rather than shared and overlapping responsibilities.

In fact, the fragmentation compels flood specialist actors to adjust their measures and strategies to the internal logic and interests of other involved, autonomous actors within the flood management. At the same time, the clear separation of responsibilities has another effect: the Environment Agency – as autonomous agency with key and increasing⁵ responsibilities for flood management and its subsequent high public profile (RRAC, 2009) – is exposed to substantial blame attribution, resulting in a need for blame deflection (cf. Hood, 2002).

One set of interactions between specialist and non-specialist government actors concerns the role of HM Treasury (HMT). Concretely, DEFRA uses risk calculations to make an economic case for flood management spending vis-a-vis the Treasury. A Defra official notes that a risk-based approach is indeed used to make the case for flood defence spending:

“So when we go to the Treasury for the Spending Review, we can justify more easily why we need the money” (UK DEFRA 2009, interview).

HMT requires government departments to prove the relative value-for-money of their use of public money in order to claim a share of the budget, and more generally supports a risk-based approach to regulation (Hampton, 2005). The economic efficiency orientation therefore is also promoted as a result of the structure of England's polity – in addition to the previously discussed norms and culture underlying England's flood management approach. This orientation is, as noted, reflected in the risk-based Outcome Measures, as well as DEFRA and other actor's endorsement of value for money and other economic efficiency concepts.

Another set of interactions involves the non-specialist local planning authorities. Specifically, the EA seeks to persuade autonomous local planning authorities (LPAs) to take into consideration flood risk. In contrast to the specialist EA, generalist local planners pursue a wider range of objectives, including local economic development in areas at flood risk (NAO, 2001, Parker, 1995). While some of the EA's 'persuasion' of LPAs relies on formal restrictions (e.g. ministerial call-ins of planning decisions), the central instruments of the EA work *indirectly*, namely by introducing a targeted regulatory approach based on risk assessment. Specifically, the EA provides 'objective' risk maps and proceduralised risk management tools to shape the planning decisions at local level on the basis of the social authority conveyed by expertise and science (Miller and Rose, 1990). One of England's planning ministry's policy-makers notes that

“what the [risk-based] Sequential Test does is to offer a way of structuring the thinking of local planners” (DCLG interview, 2009).

At the same time, the regulatory core, through the Vulnerability Classification (potentially allowing sufficiently resilient development projects to be approved) and Exception Test (potentially allowing socio-economically beneficial developments to obtain permission), is more flexible to accommodate non-specialist interests, such as local economic development.

One important reason for the EA to take an interest in informing and shaping planning decisions is blame avoidance. The EA attracted substantial criticisms in the aftermath of the Easter 1998 floods, culminating in the establishment of an independent enquiry (Bye and Horner, 1998) and increasing the EA's perception of – in the words of an

interviewed EA official – being in the “frontline” of post-disaster blame attribution. One element in the EA’s blame deflection strategy is to provide local planners with assessments and planning advice that inform them about the risks, thereby ‘responsibilising’ the planners to take into account flood risk. Another element is actually the design of flood maps: By displaying the extent of inundation *disregarding the effects* of flood defences, the EA’s Flood Map

“emphasises that risk is a continuum and that there is no such thing as a safe place” (Environment Agency UK 2009, interview),

as an EA official interviewed remarked. This in turn implies that if a property behind defences has been flooded, it is difficult to attribute blame to the EA since it had flagged the risk on the map.

In short, England’s case demonstrates how the defensive and economic roles of risk in flood management can be linked to certain structural characteristics of a polity. Adopting risk-based approaches facilitates co-ordination with non-specialist actors necessary due to the structural fragmentation between central and local levels in planning and the historically evolved concentration of power in the hands of HMT. Both types of non-specialist actors, HMT and LPAs, pursue additional, often economic, objectives than flood management. Moreover, the semi-autonomous EA in particular potentially attracts blame in the case of governance failure and therefore use the blame deflecting capacities of risk-based approaches (uncertainty; ‘objectivity’).

5. Conclusions

Risk-based governance has emerged in public and scholarly discourse as an effective response to rationalising governance in view of pressures on governments for greater transparency and accountability, as well as more efficient use of resources. Risk assessments, as well as risk-based standards, objectives and measures make explicit the scope and limits of a state’s management of harmful events and allow for an allocation of scarce resource to where they achieve a maximum reduction of probable damage. Using the case of flood management of Germany and England in the 1990s and 2000s, this paper argued that the appeal of risk-based flood management is not universal or resulting in a uniform risk-based approach to governance. Rather, as this

paper has shown, risk in governance can be conceptualised and used in different ways and to varying degrees, and this variety can be explained from an institutionalist perspective.

In terms of cross-country variance in risk-based flood management, Germany's flood management relies on a partial conceptualisation of risk by focusing on the probabilistic component of risk; uses this partial concept of risk to pursue a strategy of providing similar and ambitious levels of safety to the population; and sees risk as an allocation principle being marginalised by a political (negotiation) logic in some areas of flood management. England's flood management strongly relies on the comprehensive concept of risk in governance; makes use of risk-based governance to pursue economic efficiency and blame deflection goals; and assigns a central role to risk across public flood management domains.

This paper argued that institutionalist variables, in particular sets of norms, procedures and structures, can explain the choices of flood managers in Germany and England. Germany's Federal structure, law-based administrative procedures and the state's assumption of wide-ranging responsibility for well-being of the population are difficult to reconcile with conceptualisations of risk that suggest uncertainty of protection and differentiate protection on the basis of probable damage. Moreover, institutional characteristics of Germany's polity mitigate the two drivers of risk-based governance. Specifically, the opaque and intertwined responsibility within Germany's Federal structure weakens accountability and scrutiny pressures while the normative safety orientation and need for political co-ordination between different government levels sideline an economic efficiency orientation. In contrast, England's competitiveness and transparency culture, the 'managerial' public administration, as well as structural characteristics that elevate the economics-oriented Treasury within the government, expose the Environment Agency to blame attribution and weaken control over local land-use decision underpin and reinforce the drivers of risk-based governance.

The findings of this research therefore raise a number of questions about the cross-national diffusion of policy concepts. It highlights that even though risk may be endorsed in different countries, actors may differ in how they conceptualise the term.

The use of risk is also not necessarily connected to the pursuit of greater economic efficiency or the purpose of blame deflection. Instead, it may – as the case of Germany shows – formally establish the state as actor that commits to providing safety – within clearly (probabilistically) defined boundaries. Finally, assumed dynamics, such as that of risk colonisation (Rothstein et al, 2006a) may face insurmountable institutional barriers that provide prerogative to alternative logics of allocation.

To rigorously establish how and in what combinations institutions affect risk-based governance, it is important to embark on further cross-country and cross-risk issue research. Countries such as France (centralised but security-promising state), countries in central and Eastern Europe (with a socialist/authoritarian legacy) and the Netherlands (centralised state with long corporatist tradition) offer different combinations and/or types of institutions than Germany and England; other risk sectors such as food safety (with a strong role for the EU in governance but varying national food (regulation) cultures) or health care (with the dominance of the medial professions in governance) may have other sector-specific dynamics and institutional settings. Finally, while this paper focused exclusively on the state's risk governance, private risk management, such as commercial insurance, may interact with the public arrangements (Huber, 2004) and/or offer complementary insights into the role of risk in governance and its determinants (Krieger, 2012).

Questions about how to manage potential harm to society are central to the modern state's legitimacy. Complexity, uncertainty, finite resources, bounded rationality and other factors suggest that the state cannot provide absolute safety. But what risks are acceptable and which ones are not? And how can the boundaries between acceptable and unacceptable risk be drawn in a legitimate manner? Risk-based governance offers an answer. However, whether this approach of making the limits of governance explicit and justified is taken up by state actors and is effective in protecting the state's legitimacy depends on institutional variables.

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¹ The average number of 'major floods' per year between 1990 and 2005 increased by 241% on the years between 1950 and 1989 (Barredo, 2007). Barredo defines 'major floods' as events with casualties of more than 70 people and/or direct damage larger than 0.005% of the EU GDP in the year of the disaster. In relation to 2011 EU GDP, that would mean damage greater than 630 million EUR.

² This paper focuses on the flood management of England. Since devolution in 1999, Scotland and Northern Ireland have increasingly differentiated approaches of their own. This concentration on England where the central government in Westminster plays an increasingly important role for flood management, however, makes sense because England's institutional set-up most strongly contrasts with Germany's.

³ Please see annex for a more detailed overview of the interviews.

- ⁴ The cut-off date corresponds to the adoption of the EU Floods Directive, as preparations for the introductions of the Directive's risk-based elements introduced a new dynamism into risk-based flood management.
- ⁵ Following the flood events in 1998 and 2000 the EA saw its remit expanded to include critical ordinary watercourses (previously managed by local authorities or internal drainage boards), as well as being given a stronger general supervisory role over all types of flooding (DEFRA 2005).

Annex

Overview of interviews conducted between April 2008 and January 2010

	Germany	England	Total
Actor type	Number of interviews		
Government / state	21	11	32
Local	2	1	3
Regional/states	10	2	12
National/Federal	9	8	17
Non-state	8	7	15
Private sector	6	5	11
Civil society	2	2	4
Total number of interviews	29	18	47
EU		1	1